



# FURNITURE BANK

of Metro Atlanta

ANNUAL REPORT 2018

FISCAL YEAR OCT 2017 - SEPT 2018

# 2018 ACCOMPLISHMENTS

## WE UPDATED OUR MISSION AND VISION

The Furniture Bank fills a simple, basic need – the need for a bed, table, and other furniture. The need is simple but the results are huge. 96% of Furniture Bank clients report that they remain in safe and stable housing three months after receiving furniture. Our new mission statement reflects the long-lasting effects of providing basic household furniture.

**Our mission** is to create stability for families and individuals in need by distributing donated furniture to turn their houses into homes.

**Our vision** is that every family has the furniture they need.



## WE COMPLETED OUR STRATEGIC PLAN

The Furniture Bank is excited to announce the completion of a three-year Strategic Plan. As we work every day to make the Furniture Bank better, we are guided by the following three priorities:

1. Ensure the long term sustainability of the Furniture Bank
2. Serve more clients by broadening the brand visibility and becoming the preferred charity for furniture donations
3. Serve clients more effectively by increasing organization efficiency

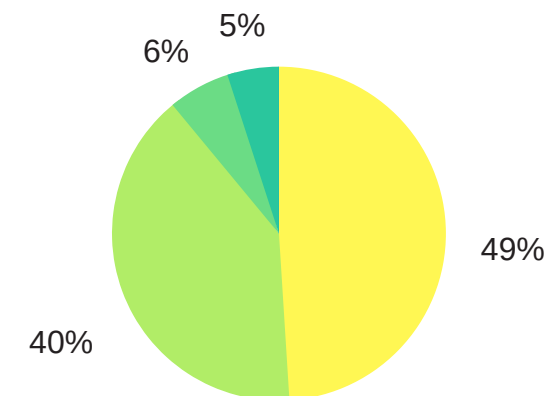
We look forward to updating you on the exciting results in the upcoming year!



## 2018 PROGRAM STATISTICS

### CLIENT ELIGIBILITY

- Moving out of homelessness
- Low income with a life crisis
- Domestic violence
- Living with HIV/AIDS



### 5,054 PEOPLE

We provided furniture to 5,054 people in 1,899 households, a 5% increase from 2017.

### 35 VETERANS

35 previously homeless Veterans found jobs through our Employment Program.

### 27,174 MATTRESSES

We diverted 27,174 mattresses from the landfill to later be recycled or refurbished.

### 4,764 VOLUNTEER HOURS

1,259 unique volunteers donated 4,764 hours of work and skill to help the Furniture Bank.

# STATEMENT OF FINANCIAL POSITION

## ASSETS

	2018	2017
Cash and cash equivalents	235,798	201,089
Grants and other receivables	148,948	97,777
Inventory	10,910	8,542
Property and equipment	951,371	948,827
Deposits	700	700
<b>Total Assets</b>	<b>\$1,347,727</b>	<b>\$1,256,935</b>

## LIABILITIES AND NET ASSETS

### Liabilities

Accounts payable	\$23,318	\$24,319
Accrued vacation and sick pay	38,863	30,430
Accrued expenses	11,254	5,584

**Total Liabilities** **\$73,435** **\$60,333**

### Net Assets

Unrestricted	1,144,005	1,029,657
Temporarily restricted	130,287	166,945

**Total Net Assets** **\$1,274,292** **\$1,196,602**

**Total Liabilities and Net Assets** **\$1,347,727** **\$1,256,935**



# STATEMENT OF ACTIVITIES

## REVENUES AND GAINS

	Unrestricted	Temporarily Restricted	Total
Government financial assistance	237,975	-	237,975
Individuals, organizations and foundations	288,231	50,000	338,231
Capital Campaign	-	65,000	65,000
Special events	165,316	-	165,316
Program service fees	469,619	38,505	508,124
Non-cash donations	465,469	-	465,469
Miscellaneous Income	-	-	-
Net assets released from restrictions	190,163	(190,163)	-
<b>Total Revenues and Gains</b>	<b>\$1,816,773</b>	<b>\$(36,658)</b>	<b>\$1,780,115</b>

## EXPENSES

Program services	1,501,464	-	1,501,464
Management and general	83,428	-	83,428
Fundraising	117,533	-	117,533

**Total Expenses** **1,702,425** **-** **1,702,425**

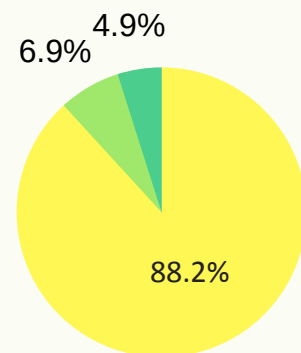
**Changes in Net Assets** **\$114,348** **\$(36,658)** **\$77,690**

Net Assets at the Beginning of the Year 1,029,657 166,945 1,196,602

**Net Assets at the End of the Year** **\$1,144,005** **\$130,287** **\$1,274,292**

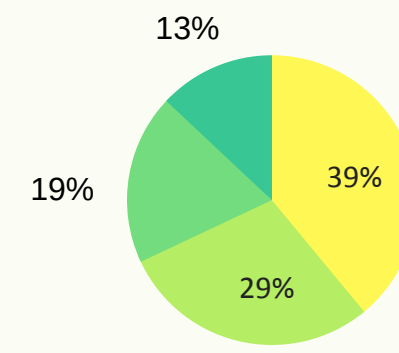
## EXPENSES

- Program Expenses
- Fundraising
- Management & General



## REVENUE

- Program Revenue
- Private Support
- Government Grants
- Special Events



# DONORS

**FISCAL YEAR:  
OCTOBER 1, 2017 -  
SEPTEMBER 30, 2018**

## CORPORATE

ADRENALINE AGENCY  
ADVOCATE  
ALLSEATING  
ALLSTATE  
ANONYMOUS  
ASW DISTILLERY  
AZALEA HEALTH  
BELL OAKS EXECUTIVE SEARCH  
BLUE RIDGE FINANCIAL  
BONTERRA ORGANIC VINEYARDS  
CAMERON & ROBERTS INSURANCE AGENCY  
CAPITAL INVESTMENT ADVISORS  
COLGATE MATTRESS  
CONVERGINT TECHNOLOGIES  
COX ENTERPRISES  
CYQUEST BUSINESS SOLUTIONS, INC.  
DELUXE  
EPS PRINT SOLUTIONS, INC.  
FOCUS BRANDS  
INTEGRITY WINES  
KILPATRICK TOWNSEND & STOCKTON LLP  
KIMBERLY NORWOD PROPERTIES  
KING & SPALDING  
MEMBERCLICKS  
MIDTOWN CONSULTING GROUP  
ML HEALTHCARE  
MONDAY NIGHT BREWING  
ONEPATH  
PENSKE TRUCK LEASING  
ROOMS TO GO  
SALESLOFT  
SHERLOCK'S WINE MERCHANT  
SOUTHERN PROPER HOSPITALITY GROUP  
STORY FOR STORY  
THINQSHIFT  
TITO'S VODKA  
TREEHORN CIDER  
WARNERMEDIA

## FOUNDATION

ABS FOUNDATION  
AEGON TRANSAMERICA FOUNDATION  
BRIGHT FUNDS FOUNDATION  
FRANCES HOLLIS BRAIN FOUNDATION  
JAMES M. COX FOUNDATION  
PERCIVAL STERN FAMILY FOUNDATION  
PUBLIX SUPER MARKETS CHARITIES

ROGERS FAMILY FUND OF THE COMMUNITY FOUNDATION  
THE HOME DEPOT FOUNDATION  
THE VASSER WOOLLEY FOUNDATION  
THE WATERFALL FOUNDATION  
WINSTON SALEM FOUNDATION  
CITY OF ATLANTA: COMMUNITY DEVELOPMENT BLOCK GRANT  
CITY OF ATLANTA: HOUSING OPPORTUNITIES FOR PEOPLE WITH AIDS  
DEKALB COUNTY COMMUNITY DEVELOPMENT BLOCK GRANT  
FULTON COUNTY HOUSING AND COMMUNITY DEVELOPMENT DEPARTMENT  
HUD: HOUSING AND URBAN DEVELOPMENT

## NON-PROFIT

BUCKHEAD CHURCH  
NORTH POINT COMMUNITY CHURCH  
UNITED WAY OF GREATER ATLANTA

## INDIVIDUALS

### \$5,000+

KENTON AND AMY BROWN  
BONNIE AND BRIAN CRAVER  
ASHLEY AND BILL ROGERS  
ED AND TRACEY RUTHERFORD

### \$1,000 - \$4,999

BRETT AND CHRISTINE CONNOR  
MARK DAWSON  
MATTHEW AND LAUREN FILBECK  
ANNE AND MICHAEL GREENBAUM  
EDMUND AND GEORGIA GRIFFIN  
HEATHER HAWKINSON  
ERIC JON HENNING  
SUE MEADOWS  
GRETCHEN AND BOB NEAL  
PAUL AND CHRISTY ROSENBLATT  
KARIM SABRA  
DAVE AND LAURA SARDILLI  
MICHAEL SINGER  
JOHN AND LAURA STEGALL  
LORI AND BILL STREIB  
ALLEN AND VICTORIA NAIL-TAYLOR  
EDIE HOBSON AND CHUCK TIMILTY  
GAIL AND BEN TOVROG  
MATTHEW AND LINDSEY TOVROG  
JEFF AND CLAIRE WEBER

### \$500 - \$999

MARY ANN AND TOM ANDERSON  
MEGAN AND TOM ANDERSON  
STEPHEN AND DANA BAILEY  
KEN AND KATHY BERNHARDT  
STEPHANIE CHANCE  
CHERYL AND SEAN DACEY

JAIME AND MARK DAVIS  
ADRIENNE AND JOEL DEAN  
MATT DENNIS  
KAREN EVERSON  
JEFF AND CHRISTY GARTLAND  
MITCH IVEY  
DOUG HODGE AND KATIE LEVANDUSKI  
COURTNEY HODGES-LANIUS AND JONATHAN LANIUS  
JEREMY AND SUZANNE LOYD  
DANIEL AND KAREN MAYNARD  
PAUL AND SHAWN MCCABE  
AUTUMN NORRIS  
DEREK AND MEREDITH ODEGARD  
LAURA PAPE  
KATHRYN AND JUSTIN PIERCE  
CHRISTOPHER ROBERTSON  
GREG SHAW  
COLLIN AND ALICIA SKUTT  
SHIRLEY SPEAKS  
STEPHANIE AND GREG THOMAS  
ANDREW VELCOFF  
KATHLEEN WALSH  
HOLLY WEST  
JOHN WIELAND

### \$250 - \$499

WALLACE AND LAURIE BENNETT  
MIA BLOOM  
BRETT AND SARA BOTTO  
EMOJOY BROWN  
JEANIE AND TONY BROWN  
REBEKAH AND STEVEN CARRINGTON  
SHERYL AND TOM DANNER  
CHRISTINA AND MIKE DARDANO  
LAINEY DORSEY  
JOEL FOSTER  
DANIELLE AND SCOTT GARTEN  
ANDY AND LORI GOLDSTROM  
BRAD AND MARY GRAFTON  
JEFFREY GRICE  
DARYLL GRIFFIN  
TEX AND JULIE GRUBBS  
CAITLIN AND JAMES HARVEY  
BARBARA IRVINE  
TAMMIE JOHNSON  
BILL KELLY  
KASIE KIRSCHNER  
MARK KUEHNERT  
WHITNEY MAROPIS  
KATIE MAULDIN  
DAVID AND JOYCE METZER  
JOHN MULLALLY  
KERRY PICKETT  
DAVID PLYLER  
BRENDA SEITON  
JEFF AND ELYSE SPEAKS  
MIKE AND KERI STEVENS  
KRISTIN SZUROVY

TERRI THIRO  
ADDISON THOMAS  
PRASAD TIRUMAREDDI  
ELLEN AND TRACY TOWNSEND  
ELIZABETH WALSH  
TODD WARSHAW  
JESSE WOODS

## FURNITURE BUILD VOLUNTEER GROUPS

AVISON YOUNG  
BD  
BILLY BONAPARTE SMALL GROUP  
BOSTON CONSULTING GROUP  
BRETT BOTTO SMALL GROUP  
BUCKHEAD CHURCH  
CENTRICSIT  
CHILDREN'S HEALTHCARE OF ATLANTA  
COCA-COLA  
DC BLOX  
ERNST & YOUNG  
FIRST UNITED METHODIST CHURCH  
KATIE MAULDIN FAMILY & FRIENDS  
KELLER WILLIAMS REALTY INTOWN ATLANTA  
MAILCHIMP  
ML HEALTHCARE  
NORTH AMERICAN ASSOCIATION OF COMMENCEMENT OFFICERS  
REAL LIFE CHRISTIAN CHURCH  
RENTPATH  
SALESLOFT  
SECOND SATURDAYS  
ST. ANDREWS PRESBYTERIAN YOUTH GROUP  
ST. JOHN THE EVANGELIST CATHOLIC SCHOOL  
STERLINGSEACREST  
THE HOME DEPOT  
USC ALUMNI CLUB OF ATLANTA  
VMWARE  
WARNERMEDIA  
WELLS FARGO  
WESTMINSTER SCHOOL

We are grateful for each and every contribution and apologize to any donor whose name was inadvertently excluded from this listing. We would like to thank the many supporters who donated furniture, participated in the Race for Rest, and attended Chairish the Future.

## BOARD OF DIRECTORS

Brian E. Craver, Chair  
Chief Executive Officer, ML Healthcare

Victoria Nail-Taylor, Vice-Chair  
Sr. Professional Education Portfolio  
Manager, Georgia Institute of Technology

Paul M. Rosenblatt, Treasurer  
Partner, Kilpatrick Townsend & Stockton LLP

Pamella Roebuck, Secretary  
Senior Manager, Midtown Consulting  
Group, Inc

Lindsey Bradshaw  
Interior Management Professional

Brett Connor  
Director of Supply Chain, RaceTrac

Chris J. Robertson  
Corporate Controller, Agilysys, Inc.

Ashley Rogers  
Volunteer, Community Advocate

Matthew R. Tovrog  
Partner, Bell Oaks Executive Search

## YOUNG SUPPORTERS BOARD 2018-2019

Joel Dean  
Co-Chair

Courtney Hodges-Lanius  
Co-Chair

Armon Aghaie  
Sponsorship Chair

Lohr Beck-Kemp  
Development Chair

Lacell Joseph  
Membership Chair

Clifton Alston  
Eric Benavidez  
Zach Fisher  
Pamela Fonseca  
Ryan Gepp

Elizabeth Glass  
Christoph Kuepper  
Tim Lavoie  
Jason Levitt  
Taylor Massey  
Domenick McLaughlin

Autumn Norris  
Caitlyn Ozier  
Jaia Robinson  
Jill Shuberg  
Rebecca Young

# THANK YOU

TO ALL OF OUR DONORS, SUPPORTERS, AND  
VOLUNTEERS FOR HELPING TO MAKE A HOUSE A HOME.

404-355-8530  
FURNITUREBANKATLANTA.ORG

908 MURPHY AVE SW  
ATLANTA, GA 30310